

Message Text

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R 181420Z SEP 75

FM SECSTATE WASHDC

TO AMEMBASSY LIMA

UNCLAS STATE 222462

E.O. 11652: N/A

TAGS: BEXP, PE

SUBJECT: MAJOR PROJECT: LIMA AND CALLAO SUBWAY

REF: A) LIMA'S 7555, B)STATE 215070

1. APPRECIATE REF A WHICH CLARIFIES SUBWAY TENDERING SITUATION TO SOME EXTENT. DUE TIME CONSTRAINT, MEPD WAS UNABLE HAVE TENDER DOCUMENTS TRANSLATED AND HAD TO RELY UPON DELEUW CATHER'S TRANSLATION. ACCORDING TO COMPANY, SEPTEMBER 17 IS INDEED BID DEADLINE (AS INDICATED IN REFTEL B). HOWEVER, THEY STATE DOCUMENTS INDICATE BIDDING ONLY OPEN TO COMPANIES THAT OBTAINED TENDER DOCUMENTS, IN THEIR OWN NAME, ON OR BEFORE SEPTEMBER 1. IF CORRECT, SEPTEMBER 17 DEADLINE ACADEMIC.

2. AT EMBASSY'S SUGGESTION, MEPD CONTACTED DELEUW CATHER ENGINEER WHO SPOKE TO GANDOLFO AND INFORMED HIM OF SUBSTANCE REF A. HE SAID HE MIGHT HAVE MISUNDERSTOOD STATEMENT THAT REPORT WAS, RATHER THAN WAS TO HAVE BEEN, PUBLISHED IN JUNE BUT CLAIMED GANDOLFO DID NOT INFORM

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HIM THAT PUBLICATION WAS DELAYED UNTIL AUGUST 22. WE

ARE IN NO POSITION JUDGE VERACITY OF SIDE OF STORY OF

THAT OF GANDOLFO AND PASSED ON ENGINEER'S ORIGINAL STATEMENT FOR EMBASSY'S INFORMATION. SINCE TENDER DOCUMENTS POUCHED TO MEPD DATED JUNE 25, WE HAD NO REASON QUESTION ENGINEER'S CONTENTION ON DEADLINE.

3. APPRECIATE EMBASSY'S INVESTIGATING TENDER REQUESTS TO VERIFY THAT GENUINE OPPORTUNITY EXISTS. THIS PARTICULARLY USEFUL IN MAINTAINING CREDIBILITY WITH COMPANIES WHO FACE CONSIDERABLE EXPENSES IN RESPONDING TO OPPORTUNITIES.

4. REALIZE THIS PHASE PROJECT FOR LOCAL ENGINEERS BUT BELIEVE COULD BE IMPORTANT FOR U.S. COMPANIES SINCE THEIR BEST CHANCE FOR PARTICIPATION IN DOWNSTREAM BUSINESS MIGHT BE EARLY JOINT EFFORT WITH PERUVIAN COMPANY, LEADING TO HEAVIER INVOLVEMENT IN FUTURE. INTERESTED WHETHER CONSORCIO METRO LIMA ALLOWED COMPETE THIS PHASE.

5. STILL INTERESTED EMBASSY'S OPINION REGARDING FINANCING OF PROJECT.
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